



## Agricre (Pty) Ltd

### Key facts

- **Year of foundation: 2012**
- **Number of employees: 16**
- **Turnover in 2022: EUR 85K**
- **Location: Thohoyandou, Limpopo**
- *Agribusiness consulting and Macadamia produce*
  - **Certification**
  - *Local market, SAMAC, food processes ISO 24607 and ISO 16050*

### Contact

**Name: Dr. Muthikhitha Thiofhi**  
**Position: Chief Executive office**  
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**Website: [www.agricre.co.za](http://www.agricre.co.za)**

### Product or Service portfolio

- *Agriculture and agro-processing*
- *Trade and services*

### Portfolio

- *Agribusiness Consulting Services*
- *Macadamia nuts and tomatoes*
- *Honey*

### USPs

We supply High healthy a good source of nutrients like monounsaturated fats, vitamins, and minerals.

We have our own production making us reliable at all times

### Cooperation goal

1. Exporting of macadamia nuts
2. 'Agro-processing (macadamia oil)

### Pictures





## House of Boniwe

### Key facts

**Year of foundation:**

- 2017

**Number of employees:**

- 25

**Turnover in 2022:**

- R9 769 588

**Location: Western Cape & Northern Cape**

House of Boniwe is a Business Solution Provider who's model embedded the principles of a circular economy. HOB focus on impact and sustainable opportunities in the agri value chain

**Experience:**

- Providing of chip wood/chip logs for:
- charcoal production
- Compostable tableware
- Create Bio-char use for soil enhancement

**Contact**

**Name: Gwen Job**

**Position: Chief Executive Officer**

**E-Mail: gwenj@houseofboniwe.co.za**

**Telephone: 02143 4646**

**Website: gwenj@houseofboniwe.co.za**

### Product or Service portfolio

**Insert the sector of your company here**

- Agriculture & Environmental Preservation
- Green Economy and Renewable Energy

**Please insert the subsector company**

- Business Solutions Provider

**Portfolio**

- Provide Biomass in various forms
- Small chips wood/ or charcoal
- Provide Biochar to clients
- Provide compostable tableware

**Please list the Unique Selling Points**

Reduce invasive plants species focusing on:

**Remove, Restore, Repurpose, Rehabilitate**

Entrepreneurship Incubation, Job Creation

**What makes your project special?**

Reduce carbon footprint and restore nature

**Why cooperation with you is important?**

Create 200 permanent jobs for entrepreneurs

We address the food/water security crisis

Restore biodiversity, reduce greenhouse gas

### Cooperation goal

**Describe goal with German companies:**

**Looking for Buyers for the below products:**

- Buyers for chip wood - raw materials
- Buyers for process products - charcoal
- Buyers for compostable tableware
- Buyers interested in bio-char

**Looking for partners/Investors**

- Partners interested in investing in business
- Partners interested in current/new products

### Pictures





## Taste Me Curry Fish

### Key facts

- **Year of foundation: 2015 / Operate 2018**
- **Number of employees: 8 Perm temps**
- **Turnover in 2022: 22500 EUR**
- **Location: Bloemfontein, South Africa**
- **Producing semi-preserved Pickled Fish in 3 flavours**
  - NRCS regulated
  - FAO-IAFN Women Accelerator Mentorship
  - Exhibitions: eg Zanzibar, Kenya, Africa Big 7, Free Food Dubai
- Listed: Shoprite Checkers, Makro Marketplace, Pick n Pay, MASSCASH, Spar

### Contact

**Name: Corliavan Dyk**

**Position: CEO**

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**Website: <https://www.tmcf.co.za>**

### Product or Service portfolio

- *Agri-Processing*
- *Ready to Eat Food production*

### Portfolio

- *Semi-preserved Pickled Fish flavours:*
- *Pickled Fish*
- *Mild Pickled Fish*
- *Hot Pickled Fish*
- *Curry Onion Salad (New development)*

### USPs

- *6 months perishable shelf life*
- *No preservatives*
- *Boneless and skinless Hake*
- *NRCS Regulated*
- *Demand for extended shelf-life pickled fish*

### Cooperation goal

1. Extent 6-month perishable shelf life
2. Information - Compliance to German Food Safety standards
3. Refurbished / New Equipment and technology
4. Collaboration / Growth / Investment

### Sector:

Fish Processing / Tinning

Food Safety / Quality Specialists

### Pictures





## House of Boniwe

### Key facts

- Year of foundation:
- 2017
- Number of employees:
- 25
- Turnover in 2022:
- R9 769 588

#### Location:

#### Western Cape & Northern Cape

House of Boniwe is a Business Solution Provider. it is responsible for exports of black own alcoholic wines in the Sub-Saharan Africa. HOB however offers its own brand, de-alcoholised wines.

#### Experience:

Exporting of alcoholic wines since 2017 for clients. Now offering sales of wine for their own brand. Own brand focus is on de-alcoholised wines.

#### Contact

Name: Gwen Job

Position: Chief Executive Officer

E-Mail: [gwenj@houseofboniwe.co.za](mailto:gwenj@houseofboniwe.co.za)

Telephone: 02143 4646

Website: [gwenj@houseofboniwe.co.za](http://gwenj@houseofboniwe.co.za)

### Product or Service portfolio

#### Insert the sector of your company here

- Agriculture - Wine Industry

#### Portfolio

#### *List your products and services here*

- Offering of de-alcoholised wines
- USPs

#### Please list the Unique Selling Points

- De-alcoholised wines
- A healthy trend that is here to stay

#### *(USPs) of products or services here*

- More health-conscious consumer
- Don't want to wake up with a hangover

#### *What makes cooperation important?*

- Reliable client
- In the industry since 2017
- Not a lot of good de-alcoholised wines
- Consumers want a healthier option
- Innovation within the wine industry

### Cooperation goal

#### Describe goal with German companies:

Looking for wine importing company  
Must be interested in de-alcoholised wines

#### Looking for a buyer/distributor for:

De-alcoholised wines  
Niche market that is growing  
Good lifestyle - easy drinking wines

### Pictures





*Hugo Flear*  
CAPE TOWN

## HUGO FLEAR FASHION DESIGN

### Key facts

- **Year of foundation:** 2016
- **Number of employees:** 14
- **Turnover in 2022:** Eur 300 000
- **Location:** Watershed VA Waterfront Cape
  - *Export Netherland - TIS MOI*

### Contact

**Name:** DENNIS HAMER  
**Position:** BRAND MANAGER  
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**Website:** www.hugoflear.com

### Product or Service portfolio

- *TEXTILES*
- *#AGELESS LADIES PRINTED LINEN CLOTHING*
- *Development of banana tree textile industry in South Africa*

### Portfolio

- *LADIES PRINTED LINEN DRESSES, PANTS, TOPS JACKETS AND RAINCOATS*

### USPs

- *Unique own designed African prints*
- *Strong brand identity*
- *Overcome customer objections against linen - is softer and creases far less*
- *#ageless clothing targets the grey dollar*
- *XS to XXL sizing unusual for luxury brands*

### Cooperation goal

1. Get German luxury clothing brand to invest and develop the Hugo Flear clothing brand as an international luxury brand.
2. Find German textile manufacturers to develop the South African banana textile market
3. Obtain German technology wrt printing on natural fibres

### Pictures





## Nutrintha

### Key facts

- Year of foundation: **2008 (Beverage Producing from 2020)**
- Number of employees: **4**
- Turnover in 2022: **€ 38,202.00 (R780 038,58 )**
- Location: **Gauteng – Melville**
- **Manufacturing Organic Sea Moss Fruity / Veg Smoothies sector : Food and Agri-processing**
- **Nigeria and One Client in Netherlands**
- **SGS – Microbiology and currently in the process of testing with for Shelf Live with SABS)**

### Contact

Name: **Nthabiseng Lephoko**  
Position: **Managing Director**  
E-Mail: **info@nutrintha.co.za**  
Telephone: **+27 83 549 0136**  
Website: **www.nutrintha.co.za**

### Product or Service portfolio

- **Food and Manufacturing Sector**
- **Subsector - Agri-processing / Beauty –Using By-product**

### Portfolio

- **Raw Sea Moss**
- **Mango and Ginseng, Mix Berries and Green Power Detox Organic Sea Moss Smoothies**

### USPs

- **We understand that every individual is unique.**
- **Sea Moss provides nutrition, 92 Minerals - generate new cells**
- **Value add - Circular Economy, Goal - add value to the green Economy**
- **1<sup>st</sup> Observing SDG 12 then 1, 2, 3, 8, 13 and Most Importantly SDG 17 – Partnership for the Goals)**
- **Our Processes are environmentally friendly**

### Cooperation goal

- **Learn about Germany Compliances, Licencing and culture**
- **Export and Import Products including Manufacturing equipment and Machinery to improve Production.**
- **Build Strong Partnerships with Tridge / Voelkel Major Retail stores, Health Shops**
- **Open Nutrintha Franchises to Produce fresh Smoothies for my German Customers**

### Pictures





Producer of  
quality baobab oil  
and baobab powder  
www.ecoproducts.co.za

## Eco Products Pty Ltd

### Key Facts

Year of foundation:	2006
Number of employees:	+/- 30
Turnover in 2022:	€50 000
Location:	Limpopo, SA

- Eco Products harvests, manufactures and produces organic baobab oil and powder for the food and cosmetic industry, both in the manufacturing and retail sector.
- We've developed expertise in wild harvesting protocols, rural community supply chains, track and trace systems and baobab fruit processing technology.

#### Contact Person

Name: Chaleen Nienaber  
Position: Marketing and Sales Manager  
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Website: [www.ecoproducts.co.za](http://www.ecoproducts.co.za)

### Product Portfolio

#### Company Sector(s)

- Organic African Superfood and Oil
- Manufacturing and Production
- Export and Retail Distribution

#### Product Portfolio

##### 1) Bulk

- Baobab Fruit Powder
- Baobab Seed Oil

##### 2) Retail

- Baobab Skincare Serums
- Baobab Capsules and Powder

#### Unique Selling Points

- ✓ Ethically sourced raw material
- ✓ Organic EU & NOP certified
- ✓ International food grade standards
- ✓ Baobab foundation
- ✓ Environment and Conservation projects
- ✓ Social and economic support

### Cooperation Goal

1. Grow awareness of baobab in German Manufacturing and Retail sectors.
2. Educate consumers on the health benefits of baobab powder and oil.
3. Build business partnerships with German importers and distributors in the Natural, Health, Food, Beverage and Cosmetic trade.

### Pictures





## Khayelitsha Cookies t/a You Cookie Company

### Key facts

- **Year of foundation:** 2006
- **Number of employees:** 87
- **Turnover in 2022:** € 1,1 million
- **Location:** Beaconvale, Parow, Cape Town
- **Food and beverage sector**
  - Import experience.
  - Export experience
  - Hotel groups and retailers as customers.
  - International FSSC accreditation

### Contact

**Name:** Johan Jacobs  
**Position:** Export Consultant  
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**Telephone:** +27 83 773 6109  
**Website:** www.kcco.co.za

### Product or Service portfolio

- *Food & Beverage*
- *Manufacturing*

#### Portfolio

- *Numerous flavours cookies*
- *Teething biscuits various flavours*
- *Nutty fudge brownies*
- *Cheese straws...*

#### USPs

- *Because we use hand baking and hand packing, we create jobs for previously disadvantaged ladies from poor communities around Cape Town.*
- *Job creation.*
- *By purchasing our product, you help feed some hungry kids*

### Cooperation goal

1. Our cooperation goal is to partner with German companies to purchase our product for the German Hospitality industry,
2. Hotels...
3. Guesthouses ...
4. Conferencing facilities

### Pictures







## Lefakong Farming

### Key facts

- **Year of foundation: 2015**
- **Number of employees: 20**
- **Turnover in 2022 in \$ 10,000**
- **Location: Bosplass, South Africa**
- *Lefakong Farming, located in Bosplass, North West Province in South Africa, has a great passion for health and wellness and has invested in the quality assurance and true organic nature of Moringa*

### Contact

**Name: M Tshuma**

**Position: Research Scientist**

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**Website: [www.lelakongfarming.com](http://www.lelakongfarming.com)**

### Product or Service portfolio

- *Agricultural sector*
- *Agro-processing*

### Portfolio

- *Capsules*
- *Gin*
- *Moringa Tea*
- *Moringa Salt*
- *Leaf powder*

### USPs

- *Premium Moringa Quality*
- *Farm-to-Capsule Transparency*
- *Gin with a Twist*
- **Sustainable Farming Practices**
- **Customer-Centric Approach**

### Cooperation goal

1. Our cooperation goal with German companies is to establish mutually beneficial partnerships that leverage our Moringa farm's unique products and capabilities.
2. **Food and Beverage Sector**
3. **Health and Wellness Industry**
4. **Pharmaceutical and Nutraceutical Companies**

### Pictures





# Matomani

## Key facts

- **Year of foundation: 2021**
- **Number of employees: 25**
- **Turnover in 2022: €17,500**
- **Location: Johannesburg and Phalaborwa**
  
- *Food manufacturing company manufacturing alternative protein healthy food products*
  - Food certification: FSSC22000
  - Export Ready (1<sup>st</sup> shipment to Australia)

## Contact

**Name: Wendy Vesela' -Ntimbani**

**Position: CEO**

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**Website: www.matomani.com**

## Product or Service portfolio

- *Food Manufacturing*
- *Health and wellness nutrition snacks products*

### Portfolio

- *Health bars;*
- *Snack bars*
- *Energy bars*
- *Protein bars*

### USPs

- *Alternative Source of 60% natural Protein*
- *First insect based products for human consumers*
- *Deep commitment to rural community harvesters and food security thru Foundation*
- *What makes cooperation with us important is the impact element of community upliftment and environmental care ( Mopani Tree regeneration)*

## Cooperation goal

Our cooperation goals with German companies;

1. Import and distribution partners to buy our products
2. Companies to buy our products to donate thru our Mopani Tree Foundation to fight malnutrition in South Africa

Sectors; Health shops, Gyms, Specialty stores, Hospitality industry (eg Hotel groups)

## Pictures





## ROOIBOSLIEF LIFESTYLE PTY LTD

### Key facts

- **Founded in** August 2020
- **Number of employees:** 3 full-time – rest outsourced & seasonal workers
- **Turnover in 2022:** €15 000
- **Location:** Cape Town (Office), Citrusdal (Farm) – New to exports since 2022.
- Nationally in SA, Botswana & Namibia
- *Certified Organic by ECOCERT SA.*
- *USDA/NOP and JAS certifications.*
- *Family farmer has more than 36 years of experience growing & harvesting premium rooibos on a single-source farm.*
- *Co-packing facilities have all international food & health safety certificates.*

**Contact Name:** Melissa Rademan

**Position:** Managing Director/ Co-Founder

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**Website:** www.rooboslief.co.za

### Product or Service portfolio

- *Agriculture*
- *Agro-processing*

#### Portfolio

- *Processing, Blending & Selling Organic Rooibos “Red Bush” Tea - Retail & Bulk.*
- *Sell Organic Rooibos blends with dehydrated natural fruits and flowers (+600 ingredients) – customised blends & own catalogue (in bulk)*
- *Private label packing*
- *Individual tea bag packing*

#### USPs

- *Premium Certified Organic Rooibos*
- *Sustainable Supply of 600+ tons annually*
- *Customised blends and private-label packaging*
- *PDO (Protected Designation of Origin) Status by EU*
- *We support local NGO’s and other woman-owned SMME’s to impact local communities.*

### Cooperation goal

1. Phase 1 - To sell & export to tea merchants/ tea companies in bulk.
2. To establish cooperation with a local agent to connect me to buyers & build long-term supply agreements.
3. Phase 2 – To sell our RBL loose-leaf blended range in health stores and retail outlets in Germany.
4. Export to organic and health-focused retailers, stores & to hospitality industry

### Pictures



## Key facts

- Year of foundation: **2008**
- Number of employees: **4** (direct employment)
- Turnover in 2022: **R 3 459 688**
- Location: **Stellenbosch, South Africa**
- Producer and exporter of POC-owned South African wine

*Primary Agriculture (Wine Grapes), Wine sourcing, Blending, Dry Goods procurement, Production, Supply Chain, Logistics, Export, Export Administration*

## Contact

Name: **Derek Kleynhans**  
Position: **Sales & Marketing Manager**  
E-Mail: **derek@africanrootswines.com**  
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Website: **www.sevensisters.co.za**

## Product or Service portfolio

- *Alcoholic Beverages*
  - *Wine*

### Portfolio

- **Seven Sisters Wines 0.75 L**
- *“Super-Premium Wine” 0.75 L (TBC)*
- *“Premium Organic” 1.5L BiB (TBC)*

### USPs

#### **Unique Selling Points (USPs)**

- *POC-Woman owned*
- *For women, by women*
- *Sustainable packaging (lightweight, recyclable)*
- *Unique brand story*
- *Our wine brands are orientated around authentic and indigenous heritage, encapsulating both people and planet.*
- *Collaboration would mean a valuable opportunity to support the trade activities and future viability of the business to further its vision, mission and goals*

## Cooperation goal

### **Offer**

1. Packaged Wines (3 different brands; 13 SKUs) for import into Germany.
2. Bulk wines.

### **Collaboration**

1. To purchase and import our wines into Germany for distribution to selected off-/on-trade businesses
2. To collaborate on new products for German market

## Products (*Seven Sisters Wine Brand*)

